

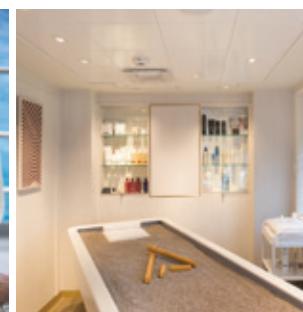
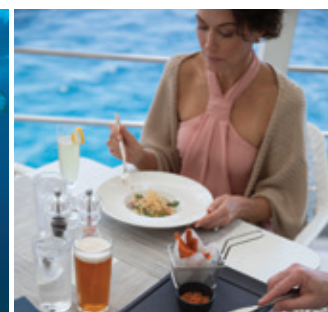
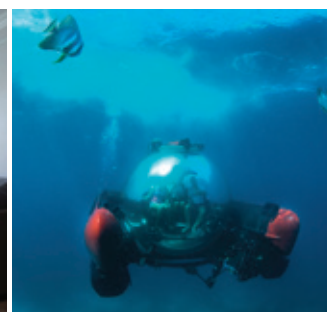
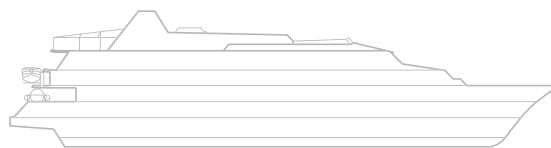


# TOP TEN REASONS TO SELL CRYSTAL YACHT CRUISES

The World's Best Small-Ship Cruise Line



- 1** All-inclusive, all-suite ship with a casual onboard atmosphere
- 2** Highly personalised service with 90 crew for just 62 guests
- 3** Butler service in every room category
- 4** Complimentary fine wines, spirits and pre-paid gratuities
- 5** The highest-rated Michelin-inspired cuisine prepared à la minute
- 6** Open-seating dining in multiple venues plus 24-hour room service
- 7** Complimentary fitness classes and rejuvenating spa for optional services
- 8** Exclusive access to small chic harbours around the world
- 9** Complimentary shore excursions in nearly every port of call
- 10** Free unlimited Wi-Fi, plus use of water toys where available



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## YACHT COMPARISON

CRYSTAL ESPRIT VS. SEYCHELLES ALL-INCLUSIVE RESORTS, WEEK OF 8 FEBRUARY 2020

(Total Cost per Week is for 2 Guests)

| SHIP                                     | COST PER WEEK | MEALS INCLUDED     | DRINKS INCLUDED | GRATUITIES INCLUDED | TOURS INCLUDED |
|--|---------------|--------------------|-----------------|---------------------|----------------|
| <b>CRYSTAL ESPRIT</b>                    | <b>£8,836</b> | <b>Yes</b>         | <b>Yes</b>      | <b>Yes</b>          | <b>Yes</b>     |
| FOUR SEASONS RESORT SEYCHELLES           | £9,234        | No                 | No              | No                  | No             |
| BANYAN TREE SEYCHELLES                   | £13,527       | Breakfast & Dinner | No              | No                  | No             |
| MAIA LUXURY RESORT & SPA - ALL INCLUSIVE | £14,319       | Yes                | Yes             | Yes                 | Yes            |
| COUSINE ISLAND - ALL INCLUSIVE           | £17,830       | Yes                | Yes             | Yes                 | Yes            |

\*Cost as of 13 May 2019

## CRYSTAL ESPRIT VS. CRUISE LINE COMPETITORS, FEBRUARY 2020

|                                       | <b>CRYSTAL ESPRIT</b>                                      | <b>SEADREAM I &amp; II</b>       | <b>WINDSTAR STAR BREEZE</b>         |
|---------------------------------------|--|----------------------------------|-------------------------------------|
| <b>MEALS</b>                          | <b>INCLUDED</b>  | Included                         | Included                            |
| <b>BEVERAGES (WINE &amp; SPIRITS)</b> | <b>INCLUDED</b>  | Included                         | Not Included                        |
| <b>BEVERAGES (NON-ALCOHOLIC)</b>      | <b>INCLUDED</b>  | Included                         | Included                            |
| <b>TOTAL GUEST CAPACITY</b>           | <b>62 guests</b>   | 112 guests                       | 212 guests                          |
| <b>SPACE PER GUEST</b>                | <b>4.5 sq. ft. (.42 sq. m.) per guest</b>                  | 3 sq. ft. (.28 sq. m.) per guest | 2.08 sq. ft. (.19 sq. m.) per guest |
| <b>CREW-TO-GUEST RATIO</b>            | <b>1.5 crew : 1 guest</b>                                  | 1.18 crew : 1 guest              | 1.4 crew: 1 guest                   |
| <b>LAUNDRY</b>                        | <b>Self-Service Available &amp; Complimentary Pressing</b> | Not Included                     | Not Included                        |
| <b>BED SIZE</b>                       | <b>S1 &amp; S2: King Size</b>                              | All Queen                        | All Queen                           |
| <b>DINING OPTIONS</b>                 | <b>5</b>   | 3                                | 4                                   |
| <b>24-HOUR DINING OPTIONS</b>         | <b>INCLUDED</b>  | Included                         | Not Included                        |
| <b>SHORE EXCURSIONS</b>               | <b>INCLUDED</b>  | Not Included                     | Not Included                        |

■ Designates a category where Crystal Esprit is the best in its class.

## WAYS to SAVE

Limited-time Book Now Savings: Book early for the best available fares!

Early Full Payment Savings: Pay in full 270 days prior to sailing to enjoy additional savings off cruise fare.

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